



August 02, 2019

Prof. Scott Glenn, Oscar Schofield and Travis Miles:
Rutgers University
Center for Ocean Observing Leadership
71 Dudley Road
New Brunswick, NJ 08901

Dear Sirs:

We are proud to be part of your Rutgers-led application to the MacArthur 100&Change program to improve hurricane forecasting, response and resiliency in the Caribbean.

Teledyne Webb Research is the world leading supplier of underwater gliders with operational customers that include the U.S. Navy, the U.S. National Science Foundation, and numerous academic, industry and government entities worldwide. Our partnership with Rutgers dates back to our first National Ocean Partnership Program grant awarded in 1999. Rutgers has purchased 32 of our gliders to date, and Teledyne Webb Research has funded both graduate and undergraduate glider-based research work at Rutgers. Rutgers and Teledyne Webb Research are the two most active members of the Challenger Glider Mission to circle the world ocean basins with gliders to demonstrate the improvements gliders bring to ocean forecasting. Of specific interest to this application, Teledyne Webb Research has partnered with Rutgers to develop the Storm Glider specifically designed to better sample the ocean to improve hurricane forecasts.

The Storm Gliders have been successfully demonstrated at sea in several hurricanes since Hurricane Sandy in 2012 and have evolved into the robust systems we deliver today. We understand the Rutgers MacArthur proposal includes the procurement of 25 Storm Gliders. We are confident we can meet the proposed annual delivery schedule of 4, 6, 6, 6, and 3 gliders in each of years 1-5.

We look forward to working with you on your MacArthur program to foster hurricane ready communities in the Caribbean and save lives.

Sincerely,

A handwritten signature in black ink, appearing to read 'D. Shropshire', with a long, sweeping horizontal line extending to the right.

Daniel Shropshire
Vice President, Product Line Management